

# DEALERSHIP

## CLEANING GUIDE



### Increase Your Productivity

By knowing exactly which products to use in specific areas, you can get the job done faster and more efficiently.

### Keep Your Customers Happy

A clean establishment is a big part of employee and customer satisfaction. Make sure your cleaning tasks aren't forgotten.

### Explore the Multitude of Uses

Our products can be used for various applications that might not have been previously considered. See what they can do for your particular setting.

# Site Survey

## First Analysis



### BASIC INFORMATION

Primary Contact:

Phone:

Email:

Facility Address:

Company Name:

☐ Single Site

☐ Multiple Sites

### FACILITY INFORMATION

Client's Challenges:

Client's Desired Outcome:

Client's Priorities:

☐ General Cleaning

☐ Disinfection

☐ Degreasing

☐ Odour Control

☐ Carpets

☐ Floors

☐ Washrooms

☐ Glass/Windows

☐ Green Footprint

☐ Ready-to-Use

☐ Concentrated/Proportioning System

☐ Other: \_\_\_\_\_

Type: ☐ Commercial

☐ Industrial

☐ Educational

☐ Healthcare

☐ Other: \_\_\_\_\_

Total Number of Employees: \_\_\_\_\_

Estimated Daily Visitors: \_\_\_\_\_

Largest Surface Area: \_\_\_\_\_

Smallest Surface Area: \_\_\_\_\_

Total Surface Area: \_\_\_\_\_

### CURRENT PURCHASING PRACTICES

Maintenance done by: ☐ Contractor

☐ Internal

If contractor, please provide name: \_\_\_\_\_

Frequency of Cleaning: ☐ Daily

☐ Weekly

☐ Monthly

☐ Quarterly

☐ Annually

Who purchases janitorial supplies for the facility? \_\_\_\_\_

How do you purchase your cleaning products? ☐ As Needed

☐ Through Procurement Contracts\*

Other (Explain): \_\_\_\_\_

*\*If you purchase through procurement contracts, please answer the following:*

Does your current contract include ECOLOGO products? \_\_\_\_\_

When does your contract expire? \_\_\_\_\_

Purchasing based on: ☐ Cost-in-Use

☐ Jug

5S Program:

☐ Yes

☐ No

Current Cleaning Equipment: \_\_\_\_\_

Is the equipment owned or leased? \_\_\_\_\_

☐ Own

☐ Lease

Age of the equipment: \_\_\_\_\_



# The Dustbane Way

## Cleaning a Showroom



Cleaning a showroom starts with a simple program. Ask us about a custom program that will meet your individual needs. Here's our baseline recommendation.



1



### Glass and Chrome Cleaner: Azure

The cleanliness of a showroom can go a long way in promoting sales. Make a good impression by keeping your mirrors, glass, chrome and stainless steel sparkling clean and streak free. APE, VOC and ammonia free. UL ECOLOGO® Certified.

- Dilute in cold water at a rate of 1:16.
- Available in 750 ml (RTU) & 4 L.

2



### Disinfectant Cleaner: Quat Plus

Quat Plus kills germs on surfaces, door handles, and objects, and offers the cleaning performance of a neutral quat that eliminates foul odours by destroying a wide range of bacteria, fungi and viruses without the harsh smell of chemicals. UL ECOLOGO® Certified. DIN: 02298694.

- Dilute in cold water at a rate of 1:80.
- Available in 4 L.

3



### Floor Sealer and Finish: Accolade

Ensure your floors have exceptional gloss and leveling with Accolade. Specifically formulated to protect both resilient and non-resilient floors.

- Seals and finishes in one easy step.
- Available in 5 L & 20 L.

4



### DB7

Our most versatile vacuum, perfect for a variety of commercial or industrial facilities! Captures airborne particles, built-up debris, and wet abrasion without the need for an additional filter. Made of up to 75% recycled plastic.

- cUL Certified
- Includes all necessary tools & accessories

5



### Disinfectant Wipes: Eliminate

Maintain a safe working environment by using Eliminate. This product kills germs and eliminates odours by destroying a wide range of bacteria, fungi and viruses without the harsh smell of chemicals. DIN: 02459507.

- Ready-to-use.
- 6" x 7" wipes (180 wipes per container).

# The Dustbane Way

## Cleaning a Sales Office



Cleaning a sales office starts with a simple program. Ask us about a custom program that will meet your individual needs. Here's our baseline recommendation.



1



### Disinfectant Cleaner: Quat Plus

Quat Plus kills germs on surfaces, door handles, and objects, and offers the cleaning performance of a neutral quat that eliminates foul odours by destroying a wide range of bacteria, fungi and viruses without the harsh smell of chemicals. UL ECOLOGO® Certified. DIN: 02298694.

- Dilute in cold water at a rate of 1:80.
- Available in 4 L.

2



### Multi-Purpose Cleaner: Excelsior

A sleek and clean office encourages customers to come back, and also increases employee overall satisfaction and performance. The use of Excelsior as a general purpose hard surface cleaner will minimize your chemical inventory while providing the cleaning results you strive for. UL ECOLOGO® Certified.

- Dilute in cold water at a rate of 1:64.
- Available in 4 L & 20 L.

3



### Glass and Chrome Cleaner: Azure

A clean office is not only a priority for physical health reasons, but is also esthetically pleasing and can help lead to potential sales. Make a good impression by keeping your mirrors, glass, chrome and stainless steel sparkling clean and streak free. APE, VOC and ammonia free. UL ECOLOGO® Certified.

- Dilute in cold water at a rate of 1:16.
- Available in 750 ml (RTU) & 4 L.



# The Dustbane Way

## Cleaning a Waiting Area



Cleaning a waiting area starts with a simple program. Ask us about a custom program that will meet your individual needs. Here's our baseline recommendation.



1



### Disinfectant Cleaner: Quat Plus

Quat Plus kills germs on surfaces, door handles, and objects, and offers the cleaning performance of a neutral quat that eliminates foul odours by destroying a wide range of bacteria, fungi and viruses without the harsh smell of chemicals. UL ECOLOGO® Certified. DIN: 02298694.

- Dilute in cold water at a rate of 1:80.
- Available in 4 L.

4



### Spot Remover: Eco-Expert

While customers wait, spills, coffee, crumbs, dirt and other debris end up on chairs and in places you'd least expect. You don't need a harsh chemical to remove stains and spots; a small amount of Eco-Expert will suffice. UL ECOLOGO® Certified.

- Dilute in cold water at a rate of 1:125.
- Available in 4 L.

2



### Multi-Purpose Cleaner: Excelsior

The use of Excelsior as a general purpose hard surface cleaner will minimize your chemical inventory while providing the cleaning results you strive for. UL ECOLOGO® Certified.

- Dilute in cold water at a rate of 1:64.
- Available in 4 L & 20 L.

5



### Odour Control: Air Max

An effective passive air system will neutralize airborne odours and mechanical smells caused by car repairs throughout the room. The Air Max is designed to offer consistent and powerful odour control for a full 30 days and are far more effective than gels, wicks and aerosols.

- Available in mango, cotton blossom and cucumber melon.

3



### Glass and Chrome Cleaner: Azure

Make a good impression by keeping your mirrors, glass, chrome and stainless steel sparkling clean and streak free. APE, VOC and ammonia free. UL ECOLOGO® Certified.

- Dilute in cold water at a rate of 1:16.
- Available in 750 ml (RTU) & 4 L.

# The Dustbane Way

## Cleaning a Garage



Cleaning a garage starts with a simple program. Ask us about a custom program that will meet your individual needs. Here's our baseline recommendation.



1



### Industrial Degreaser: Power Lift

Vehicles often cause grease to build up on floors and equipment, the choice of a good degreaser is very important. With its safe yet powerful formula, Power Lift effectively cuts through grease, oil and heavily soiled surfaces, and contains no solvents.

- Safe to use on all metal and non-metal surfaces, including rubber.
- Available in 4 L, 20 L & 210 L.

2



### Hand Cleaner: Ultra Orange

Mechanics get their hands dirty with a range of oils, grease and dirt. Ultra Orange is an industrial strength hand cleaner that can tackle any job, offering deep cleaning power while being gentle on the hands.

- Ready-to-use.
- Available in 4 L.

3



### Degreasing & Disinfecting Wipes: Triple Action Multi

Grease and oil build up quickly in a garage. With busy schedules and the need for quick turnarounds, cleaning is not always possible. These ready-to-use wipes allow for quick cleaning on the go. DIN: 02452723.

- Ready-to-use.
- 7" x 8" (120 wipes per container).

4



### Cleaner/Degreaser: Power Kleen RTU

A non-butyl water-based cleaner and degreaser intended for use on any surface where grease and oil residue are a problem.

- Ready-to-use.
- Available in 750 ml (RTU) & 5 L.

5



### Sweeping Compound

Dustbane Sweeping Compound is used to clean and reduce airborne dust during sweeping and to ease the removal of dust and dirt on sealed and unsealed wood, concrete and metal floors. 100% biodegradable.

- Available in 22 kg, 100 kg & 135 kg.

6



### DB24

An industrial wet/dry vacuum for all your heavy-duty messes. The DB24 is built with a tough tank for aggressive movements and powerful cleanup. Boasts an integrated drainpipe for efficient disposal after use. Made of up to 75% recycled plastic.

- cUL Certified
- Includes all necessary tools & accessories

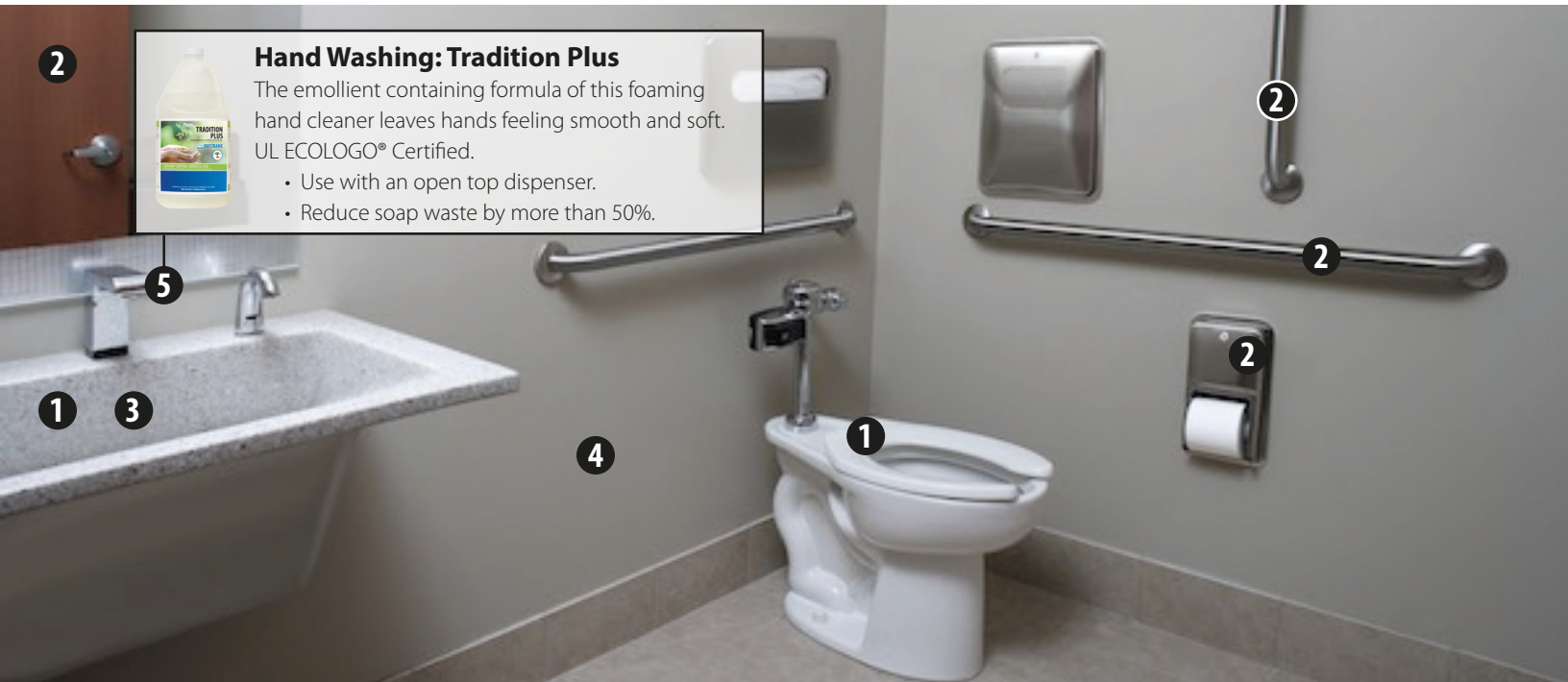


# The Dustbane Way

## Cleaning a Washroom



Cleaning a washroom starts with a simple program. Ask us about a custom program that will meet your individual needs. Here's our baseline recommendation.



### Hand Washing: Tradition Plus

The emollient containing formula of this foaming hand cleaner leaves hands feeling smooth and soft. UL ECOLOGO® Certified.

- Use with an open top dispenser.
- Reduce soap waste by more than 50%.

1



### Foaming Cleaner/Disinfectant/Descaler/Deodorizer: Blu-Lite Plus

This surfactant-based cleaner and disinfectant generates a foam that clings to surfaces to give optimum contact time. An effective phosphate and A.P.E. free cleaner that provides a deep cleaning of bathroom surfaces such as toilets, sinks and urinals.

- Dilute in cold water at a rate of 1:40.
- Available in 1 L & 4 L.

3



### Drain Cleaner: Bio-Bac II

Malodours in washrooms are not appealing to patrons. Drains are one hiding place where germs can lurk. Bio-Bac II's enzyme based formula will eat away the odour causing bacteria. UL ECOLOGO® Certified.

- Use concentrated.
- Available in 4 L.

2



### Glass & Stainless Steel Cleaner: Azure

All establishments must maintain cleanliness in order to attract and retain customers. All washroom surfaces must be kept spotless to preserve a clean appearance. UL ECOLOGO® Certified.

- Dilute in cold water at a rate of 1:16.
- Available in 750 ml (RTU) & 4 L.

4



### Odour Control: Air Max

Washrooms can be a source of malodours. The Air Max is designed to offer consistent and powerful odour control for a full 30 days, outperforming gels, wicks and aerosols.

- Available in mango, cotton blossom and cucumber melon.



## Vision

To be a growth company focused on continuously improving customer experience through people, products and processes while making a positive impact on society and the environment.



### **CUSTOMER INTIMATE**

Meet customer expectations.



### **EXECUTE**

Deliver results.



### **GROWTH**

Be a high growth company where staff also grow professionally.



### **RESPECTFUL & INCLUSIVE**

Show all stakeholders respect.  
Communicate effectively and listen to learn from others.



### **MEANING**

Positively impact people and the planet.