

## **Cleaning Industry Common Terms & Slang Words for Cleaning Chemicals & Equipment**

**Dustbane Products Limited** 

Understanding the difference between cleaning chemicals and equipment can be confusing. Here's a reliable guide to help you navigate the language of the cleaning industry. Get advice from Dustbane, your trustworthy source for cleaning solutions. Here are the top 50 common cleaning terms:

WAX

Floor finish SWING MACHINE

Polisher

VACUUM CLEANER Vacuum

BROOM Sweeper

MOP Floor mop

BUCKET Cleaning bucket

SQUEEGEE Window squeegee

DETERGENT Soap

DISINFECTANT Germicide

BLEACH Chlorine

SCRUBBER Floor scrubber

DUSTPAN Dustpan and brush

TRASH CAN Garbage bin

VACUUM BAG Bag filter

BURNISHER Floor Buffer

SPONGE Cleaning sponge MICROFIBER CLOTH

Microfiber towel

PAPER TOWEL Kitchen towel

ICE MELT REMOVER Salt, calcium, and ice melt remover

TRASH COMPACTOR Garbage compactor

## **JANITORIAL CART**

Cleaning cart FEATHER DUSTER Dusting brush

SURFACE CLEANER All-purpose cleaner

WINDOW CLEANER Glass cleaner

**OUATS Quaternary Ammonium** Compounds Disinfectants

**CLEANING SOLUTION** Cleaning product

**ENZYME BASED CLEANER** Bio-enzymatic cleaner

**CARPET CLEANER** Carpet shampoo

**FLOOR BUFFER** Floor polisher

NEUTRALIZER Normalizer

DISH DETERGENT Dish soap

**CANISTER VACUUMS** Canister Vac

AIR FRESHENER Room sprav

**TRASH LINER** Garbage bag

VACUUM ATTACHMENT Vacuum tools

**TOILET PAPER** Bathroom tissue

HAND SANITIZER Sanitizing gel

DEODORIZER Odour eliminator

**STAIN REMOVER** Spot cleaner

**CARPET EXTRACTOR** Carpet machine

## HAND CLEANER

Hand soap

HARD SURFACE CLEANER All purpose cleaners

**DRAIN CLEANER** Drain opener

**OVEN CLEANER** Grease remover

**FLOOR MAT** Entrance mat

**FLOOR STRIPPER** Wax remover

MALODOUR COUNTERACTANT Odour neutralizer

**DUSTER CLOTH** Swiffer

SWEEPING COMPOUND Dustbane

**ODOUR CONTROL** Deodorizers

To ensure you have the right understanding when a customer uses multiple terms for a product or solution, consider the following steps:

Ask Questions: Start with specific inquiries about their needs, such as the type of surface they wish to clean, the area size, any specific concerns they have, and any existing equipment or products they use.

Clarify Terminology: If they use slang or alternative terms, ask for a description of the product or equipment they have in mind or its intended use. This will help you understand their requirements better.

Provide Options: If the customer is unsure about the terminology, offer them a few options based on their needs. For instance, you can say, "Are you looking for a floor finish or wax for your floors?" This lets the customer select the term they prefer.

Show Samples: If possible, show the customer samples or images of different products or equipment. Visual aids can be very helpful in avoiding confusion.

Educate: If the customer is willing, give a brief explanation of the different terms and their variations. This will help the customer make informed decisions.

Listen Actively: Pay close attention to the customer's responses and be ready to adjust your recommendations based on their feedback. It's crucial to tailor your suggestions to their specific needs and preferences.

By following these steps, you can ensure you fully understand what the customer needs, and guide them to the most suitable cleaning products and equipment. Effective communication and a willingness to adapt to the customer's terminology are key for their satisfaction.